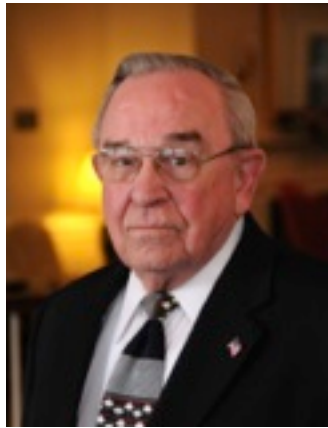


Westminster Ingleside Foundation
2012 Annual Report

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Message from the Board Chair



May 2013

Dear Friends of the Westminster Ingleside Foundation,

The mission of the Foundation is to serve the Ingleside at Rock Creek, Westminster at Lake Ridge, and Ingleside at King Farm continuing care retirement communities by raising charitable funds to help Residents in need, to enhance the quality of life for all Residents, and to build an endowment for the future.

The Foundation's major source of revenue is through contributions and investment earnings. Our 2012 audit reflects contributions and investment earnings of over \$880,000 for the year and total assets of \$4.1m. In 2012, the Foundation provided over \$700,000 in funding support to the three Communities, the majority allocated for Residents in need.

I hope you enjoy the stories herein of various projects and personalities that make our Communities unique, vibrant and loving. Our future looks bright but our need remains constant. With your help, our Communities will grow and thrive, and our Residents will continue to live with the knowledge that they have a home for life.

Sincerely,

A handwritten signature in blue ink that reads "Dale H. Clark". The signature is fluid and cursive, written over the printed name.

Col. Dale H. Clark, USMC (Ret.),

Chair of the Board

Westminster Ingleside Foundation

A Place for Faith

Faith is an important part of life, and the residents of Ingleside at King Farm will soon have a home in which to practice their faiths. Looking to fill a need within their community, residents and staff are working together to construct a brand new chapel ensuring that residents can continue to make their faith part of their everyday lives.

The new chapel is envisioned to be an ecumenical space to allow residents of different faiths to worship as they wish. Walls will be free of iconography, so residents will be able to set up their services individually, ensuring that the chapel is not dominated by any one faith.

While the push for the new chapel has been overwhelmingly popular, it has not been easy. The tireless efforts of residents like Mon Dickinson, who has been instrumental in leading the charge and even providing some of the initial conceptual drawings, have been key to gaining support and raising funds. Other residents such as Nancy Tietjen, Jim and Nancy Macdonell, Werner Schumann, and Bill King have been important in advancing the project.



Donors have also been vital for providing the furnishings for the chapel. Jim and Betty Ann Angel have gifted a beautiful antique stained glass window which is to be the aesthetic focal point of the chapel. Richard Klimkiewicz (a nephew of Joyce and John) donated an organ; Nancy Mauzy made a gift of candlesticks; St. Mark Presbyterian Church donated chairs, wooden screens, and a table; and Jim Macdonell donated a Celtic cross. Cash donations will be used to complete the furnishing of the space as well as provide for chapel programming.

The hiring of a new full-time production manager, Mark Scoffield, is ensuring that, pending the imminent approval of the plans by the city of Rockville, construction will begin and end within this year. Faith already does much to bring the community together. Due to the faith and vision of IKF residents, a chapel will soon provide a home for their many faiths.

Music to Our Ears

It was love at first listen when Ingleside Resident Clair Rozier came across a Steinway Concert Piano for sale. Used but in wonderful condition, it was miles ahead of the piano that currently held residence in the Independent Living Lounge, which was better suited for smaller rooms and not an attractive point for musicians performing at Ingleside.

Excited at the prospect of a new piano for Ingleside, Clair approached Sinclair Winton and Anne Hobler, both members of Ingleside’s Development Council, for assistance in raising the money. Deciding that the new piano would enrich the lives of current residents and even attract new residents, Anne and Sinclair reached out to Sarah Yerkes for help. As the coordinator of music appreciation classes, as well as the Wednesday concert series, Sarah completed the fundraising team.

After three informal cocktail parties and within less than two months, the piano’s price tag of \$45,000 was collected. By August 2012, Ingleside was the proud owner of it’s very own concert grade piano. “It was a totally collaborative effort”, according to donor and resident, Margo Kranz. Margo, a pianist herself, has since regaled residents with her



considerable talents during recitals as well as a gala that was given to celebrate the purchase of the piano. When asked how the community has taken to the new piano, Margo replied “People really love it...it’s really enriched the quality of our events.”

Ultimately, the main benefit to Ingleside residents has been more and better live music events at Ingleside. From recitals given by residents, to outside groups coming into play for the enjoyment of the residents, the piano is a welcome addition to Rock Creek’s cultural scene. Thanks to the efforts of Ingleside residents, quality and enriching music is here to stay for many years to come.

A Workshop With a Heart

Three years ago when Ed Pearthree became a resident at Westminster at Lake Ridge, the community woodshop was all but abandoned. Most of the carpenters, woodworkers, and handymen, whose work can still be seen around the Westminster campus, had passed away over the years leaving the once industrious woodshop largely dormant.

Ed, while never a professional carpenter, has always pursued woodworking as a hobby. Learning many of the tools of the trade from his grandfather, who was a cabinet maker, Ed took it upon himself to revitalize the woodshop. Currently there are three woodworkers working in the shop, the Westminster woodshop has since become an affordable place for all of the residents' repair needs.

While Westminster provides the ample room for the woodshop, residents must provide all of the supplies and equipment for their projects. There are ample tools, which have been donated over the years from residents, and although some of the tools have seen better days, the men in the shop are more than able to make due. Supplies, however, are a different matter. To fund their projects and repairs, Ed has established a small shop charge per project. This ensures that residents have an affordable and convenient solution to their repair needs, and the shop is able to cover the cost of supplies used.



While Ed has decided to focus on assisting other residents, the shop has also continued the tradition of improving the Westminster facilities as they are able. Most recently, Ed finished a year-long project for the community, building a mail cubby cabinet for the main reception area. Currently, Ed's big project is working to upgrade the tools in the woodshop to ensure that the shop remains an active and vital part of the Westminster Community.

Fun with the Boys

The Ingleside at King Farm Development Committee brought smiles to the faces of the entire community this fall. Looking for a special way to kick off the annual appeal for resident support funds, the Committee produced a reunion show of the Joy Boys. An immensely popular Washington DC based comedy duo and radio show, the Joy Boys were comprised of noted TV personality, Willard Scott, and IKF resident and current host of 88.5 FM WAMU's "The Big Broadcast", Ed Walker.



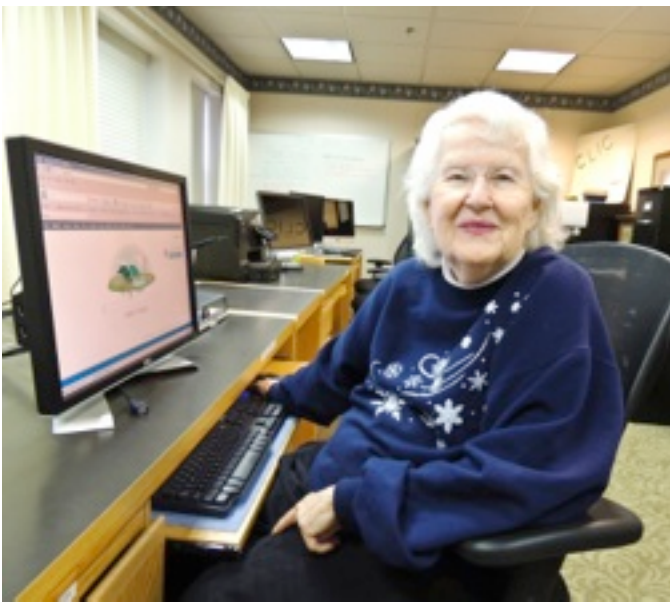
Willard graciously agreed to join Ed, as they reminisced on their days creating parodies on soap operas and other skits. The show was put on free of charge for residents, and while space was limited, the performance was recorded and later broadcast on the community's touchtown station.

The success of the show was evident not only in the thunderous applause the duo received afterwards, but also by funds raised during the appeal which exceeded the initial goal. Bolstered by the reaction to the event, and the growing need for resident support, the Committee is looking to host similar events in the future, and is working hard to ensure that even though the Boys were available for only one performance, the Joy will last long into the future.



“It’s what the telephone was for our grandparents”

Every day computers become more advanced and sophisticated. But for those who were not born in the so-called “Information Age,” using computers can be a confusing and intimidating experience. Fortunately for the Westminster at Lake Ridge Community, residents like Virginia Macpherson are working to ensure that folks don’t get left behind.



Virginia, a Westminster resident for fifteen years, is one of the regular volunteers at C.L.I.C., Computer Learning and Information Center, a community computer lab. Originally created from grant money given to Westminster, CLIC keeps itself up to date and running using a nominal donation of \$12 a year per person utilizing their services.

Although she doesn’t consider herself an expert, Virginia makes herself available as often as she can to help residents with their questions. Working with the residents, she helps to identify problems and brings in computer technicians when necessary. She also organizes classes on various computer topics presented by outside experts to help residents improve their computer skills.

Virginia has been volunteering with CLIC since the day it opened. While she remains humble about her individual efforts, she believes that her work is incredibly important for the Westminster Community. “I think it’s like what the telephone was for our grandparents”, she says, responding to the frustrations many seniors have with computers, comparing it with the frustrations previous generations have had with other forms of technology. In the end, she feels it’s important for seniors to overcome those frustrations, “It’s communication, and we all need to communicate.”

Bathing Under the Sea

The ribbons were cut on two new spa rooms in the Ingleside at Rock Creek Health Center during a ceremony this past summer. Built in memory of Dr. Jack Kleh, a longtime board member and the first chairman of the Westminster Ingleside Foundation, these new bathing rooms replaced facilities that had been functional but were now outdated and institutional in their aesthetic. The difference, as Ibrahim Mansoray, one of the Health Center's nurses, put it: "It's like driving an old, beat up car, and then driving a brand new one."

The two rooms each house two separate and spacious shower areas with privacy curtains, a private toilet, radiant heat, and a sink at wheelchair height in front of a well-lit mirror. Perhaps the most striking feature of these two rooms, however is the art work installed on the walls, created by the Ingleside Mosaic Guild.



The group, started in the fall of 2006 by IRC resident Bunty Ketcham, commits to doing one group project a year. Last year they were approached by Ann Schiff with an idea to help brighten up the new room. Designed by IRC resident Ruth Clinard, the first piece was begun in January 2012. Each of the Mosaic Guild members, Bunty, Joan Adams, Cammie Burnight, Bill Clotworthy, Lin Dizard, Joyce Edson, Sally Fox, Barbara Miller, and the late Peg Warren, committed to sections of the design and set to work. Finishing the first piece in May, the group had to push even harder to finish the second piece by their deadline without sacrificing quality. Sure enough, the second identical mural was finished and ready for installation by August.

The new facilities have brought a sea change to the atmosphere and mood in the Health Center. What was once space that inspired tension in some residents is now a calm and enjoyable experience. "It's beautiful", says Merian Arange, another nurse in the Health Center, "when residents come in, they feel like they're home."

2012 Statement of Financial Position

Assets	2012	2011
Cash	320,997	290,035
Promises to Give	311,428	497,130
Investments	3,445,589	3,257,122
Cemetery Plots	20,640	20,640
Due from IRC/WLR/IKF		45,679
Total Assets	\$4,098,654	\$4,110,606
Liabilities		
Accounts Payable	130	14,672
Gift Annuities Payable	278,007	293,686
Due to IRC/WLR/IKF	150,746	81,290
Total Liabilities	\$428,883	\$389,648
Net Assets		
Unrestricted	487,223	412,908
Temporarily Restricted	3,064,110	2,958,546
Permanently Restricted	118,438	349,504
Total Net Assets	\$3,669,771	\$3,720,958
Total Liabilities & Net Assets	\$4,098,654	\$4,110,606

2012 Statement of Operations

Income	2012	2011
Contributions	819,127	744,950
Contribution Adjustments	(760)	(68,820)
Pledge Write-Off	(231,066)	
Gift-In-Kind	185,138	165,359
Investment Income	111,105	70,875
Total Support & Other Income	\$883,544	\$912,364
Expenditures		
Resident Support and Program Expenses	702,275	408,989
General and Administrative	47,316	20,970
Fund Raising Expense	185,135	165,359
Total Foundation Expenditures	\$934,730	\$595,318
Increase (Decrease) in Net Assets	(\$51,186)	\$317,046

A copy of our 2012 audit is available by contacting Robert Lancelotta at rlancelotta@westminsteringleside.org.

2012 Contributions

2012 WIF Donations	Totals	IRC	WLR	IKF	General
Resident Supporting Fund	470,458	192,086	68,450	209,017	905
Other Restricted	162,448	66,634	52,385	43,429	
Unrestricted	186,221	165,144	11,200		9,877
Totals	\$819,127	\$423,864	\$132,035	\$252,446	\$10,782

2012 Westminster Ingleside Foundation Assets \$4,098,654



Total Resident Supporting Funds of Westminster at Lake Ridge in 2012

Held by Westminster Ingleside Foundation (WIF) and Westminster at Lake Ridge (WLR)

Temporarily Restricted RSF held by WIF	\$594,945
Temporarily Restricted RSF held by WLR	\$419,452
Board Designated RSF held by WLR	\$700,000
Total RSF for WLR held by WIF and WLR	\$1,714,397

Total Resident Supporting Funds of Ingleside at King Farm in 2012

Held by Westminster Ingleside Foundation (WIF) and Ingleside at King Farm (IKF)

Temporarily Restricted RSF held by WIF	\$255,951
Gain on Permanently Restricted RSF held by IKF	\$38,362
Permanently Restricted RSF held by IKF	\$1,000,000
Total RSF for IKF held by WIF and IKF	\$1,294,313

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**The Living Legacy Society of the Westminster Ingleside Foundation
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Giving to Benefit Our Communities

The Westminster Ingleside Foundation is a 501(c)(3) nonprofit that exists to raise charitable funds for our three continuing care retirement communities: Ingleside at Rock Creek, Westminster at Lake Ridge and Ingleside at King Farm. The primary focus of charitable gifts to the Foundation are to provide funds to assist residents, who through no fault of their own, have out lived their own resources. Funds are also raised to provide for improved community facilities, special equipment and programs to enhance the lives of our residents.

You can help build our Foundation's resources through a general gift to the Foundation or you may designate a gift to a particular community. Below are some of the ways you can benefit the Foundation through different kinds of gifts:

Gifts of Cash, In Honor or In Memory

Cash is often the most convenient form of giving. Cash gifts are deductible for federal income tax purposes, assuming deductions are itemized. Cash gifts in honor or in memory of loved ones are great ways to honor someone special or to remember someone who has passed. All checks should be made payable to "Westminster Ingleside Foundation." Any special designation should be noted on the memo line of your check. Gifts can also be made by credit card by visiting online at www.givetowif.org.

Bequests and Charitable Trusts

Many donors find they can give a more substantial gift through deferred giving rather than through an outright contribution. Charitable trusts can provide the donor income for life, with the principal going to the Foundation after the donor's death. Bequests may be expressed as a percentage of an estate, or as a fixed dollar amount.

Gift of Entrance Fee Residuum (EFR)

Residents who need their assets during their lifetimes may consider leaving all or a percentage of the refundable portion of their entrance fee as a future gift to the Foundation. This gift allows the possibility to draw down on the entrance fee for Assisting Living requirements and is a revocable commitment.

Charitable Gift Annuities (CGA's)

A donor can increase his or her monthly income and receive an immediate tax deduction by participating in a charitable gift annuity. In exchange for an irrevocable gift of cash, securities, or other assets, the issuer of the CGA agrees to pay one or two annuitants a fixed sum for each year of life. The income is determined by the size of the gift, the donor's age, and the age of any other beneficiary.

Gifts of Appreciated Securities

Gifts of appreciated securities may be made as outright gifts. Stock certificates may be reassigned directly to the Westminster Ingleside Foundation or may be transferred through your broker. The mean market value on the date of transfer determines the value of the gift for tax purposes.

Your Life Insurance Policy

Making the Westminster Ingleside Foundation a beneficiary of your life insurance policy is an ideal way to fulfill your charitable desires and requires no out-of-pocket expense to you. To change the beneficiary of your life insurance policy, secure a change of beneficiary form from your agent and include Westminster Ingleside Foundation as a beneficiary of the death benefit.

Thank You for Considering a Gift

Please let us know when you have added the Westminster Ingleside Foundation in your estate plans as we would like to honor you during your lifetime. When you identify yourself, you encourage others to think of ways they can help grow the Foundation for the benefit of our residents. We urge all prospective donors to seek the assistance of personal legal and financial advisors in matters relating to their gifts and the resulting tax and estate planning consequences.

For more information on planned giving options, please contact Robert Lancelotta:



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Thank You!

The Westminster Ingleside Foundation joins together with the Boards and Leadership of Ingleside at Rock Creek, Westminster at Lake Ridge and Ingleside at King Farm in expressing our gratitude for your generosity.



Col. Dale H. Clark, USMC (Ret.), Chair
Westminster Ingleside Foundation



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Ingleside at Rock Creek
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Make a Difference

The Westminster Ingleside Foundation depends on the support of people like you to continue providing needed assistance to the Ingleside at Rock Creek, Westminster at Lake Ridge and Ingleside at King Farm communities. We are making a difference in the lives of our residents; you can make a difference too.

Consider a Planned Gift

A donation through bequests, charitable gift annuities or other types of planned giving is a tremendous way to support the work we do. Leaving a legacy for generations to come will truly ensure the future of our caring communities. For more information, please contact Robert Lancelotta, Director, Westminster Ingleside Foundation at 202-596-3081 or by email at rlancelotta@westminsteringleside.org.

Make a Financial Contribution

Your financial support assists the Westminster Ingleside Foundation in providing the very best in programs and services to our residents. Please use the envelope provided with this report to make a gift today or visit us at our website - www.givetowif.org to make a gift online.